

Commercial Risk (Account) Manager

JOB RESPONSIBILITIES:

- Manage daily activity of commercial insurance accounts within agency
- Oversee policy renewal process and promptly deliver to the appropriate agency personnel
- Process daily transactions for all insureds (change requests, payments/certificates etc)
- Guide and advise clients on insurance decisions facing their business
- Lead the agency with knowledge of commercial insurance markets
- Form and maintain relationships with commercial clients
- Serve as support to agency sales staff
- Offer insurance reviews to members to ensure proper coverage needs and identify growth opportunities
- Adhere to daily compliance and new business procedures (applications/trailing documents/etc)

PREFERRED CANDIDATE:

- 3+ years of property/casualty insurance experience
- Holds Property and Casualty insurance licenses
- Experience with agency management systems
- Technology proficient in Microsoft Suite
- Bachelor's Degree

JOB POSTING:

We believe in doing insurance different by connecting with our clients, carries, and community, serving them well, and providing solutions that bring peace of mind to all who do business with us. Our team culture lives and breathes the ability to forms relationships and make impressions on our clients as well as each other. We hire individuals who want something greater.

From working with clients to ensure they have peace of mind about their insurance coverage to forming valuable relationships, RMs are the relationship gurus. If you enjoy working in a balanced individual and team setting, have a goal-focused motivation, and believe in connecting with people, this is a viable opportunity for you. This position focuses on daily customer interactions within our Commercial Lines Division, offering appropriate insurance solutions to our clients with superior customer service. Practical job responsibilities include: manage and service an assigned book of business, process renewals, policy changes, and advising clients on risks they face as a business.

HOW TO APPLY:

Candidates may submit their resume to: zac@tra-ins.com.