

Main Street Insurance Group is one of the fastest growing trusted independent insurance agencies in the Southeast, offering a comprehensive suite of insurance solutions to protect clients from the unexpected. We don't just sell insurance. We work closely with our clients to help them make important and informed decisions every day when it comes to protection and their future.

If you are an experienced professional who delivers best-in-class service and is looking for a rewarding, challenging and meaningful work environment – then Main Street Insurance Group is looking for you!

We are currently seeking an experienced ***Employee Benefits Account Manager*** to join our team and hit the ground running! The Benefits Account Manager is responsible for the day-to-day maintenance and servicing of assigned Benefit accounts, which include both Group and Individual client accounts. This position works closely with the Benefits Risk Consultants in managing new and existing client account relationships, while maintaining a high level of client service and satisfaction. The Benefits Account Manager is responsible for achieving agency account retention goals by providing extraordinary client service; achieving growth goals through marketing and placement of renewal accounts as appropriate.

Requirements of a strong candidate for this role include:

- Current Life and Health License (or ability to obtain one)
- Extensive knowledge of all lines of benefits insurance, sophisticated and less common coverage options, including self-funded plans
- Analytical skills, ability to be detailed-oriented and structure driven, with strong organization skills essential
- Thorough knowledge of brokerage operations including claims handling, procedures, agency management systems and applicable insurance laws/codes
- Ability to influence, train and lead by example for both peers and clients
- Proficient in MS Office including Excel, Power Point, Work and mail merge necessary
- Minimum of 3-5 years experience working with Employee Benefits
- Bachelor's Degree (or equivalent work experience) strongly preferred

As part of Main Street Insurance Group – you will have the opportunity for career advancement and continuing education to keep you current in all aspects of our industry. Benefits offered include:

- Health, Dental and Vision insurance
- Health Saving Account
- Health Reimbursement Account
- Flexible Spending Account
- Life Insurance
- Long term disability
- Continuing education/certification support
- Employee Assistance Program
- 401(k) retirement plan
- Profit sharing plan

Main Street Insurance Group has been in business for 120 years, with our roots dating back to 1898 and to three North Carolina communities. We work to create customized solutions for our clients with expertise in Business Insurance, Home Insurance, Auto Insurance, Employee Benefits and Equine Insurance. Today, we work with a variety of individuals and businesses throughout the Southeast; with locations in Charlotte, Forest City and Tryon, North Carolina.

Apply here: <https://careers.hireology.com/keystone-ebenconceptsmainstreetinsurance/44459/description>