
Risk Management & Insurance Courses at NC Community Colleges Fall 2018

Last revised: September 9, 2018 (12 pages)

Continuing Education Courses in Risk Management and Insurance

The North Carolina Community College System (NCCCS) provides the opportunity for its 58-member community colleges to offer Insurance and Risk Management courses in Continuing Education. Six such courses are listed in the NCCCS Combined Course Library (CCL):

- **INS-3121: Life Insurance-**
(This course is designed to align with the NCCCS Curriculum Course INS 121)

This course is designed for instructional areas related to life insurance topics to meet the pre-licensing education requirements for insurance agents as prescribed by the North Carolina Department of Insurance - Agent Services Division. Program must be approved by the NC DOI and provide information on qualified instructors. Topics include annuities, whole, term and life insurance. The course intent is to prepare students to take the NC Department of Insurance - Life Insurance license exam.

- **INS-3122: Accident & Health/Sickness Insurance**
(This course is designed to align with the NCCCS Curriculum Course INS 122)

This course is designed for instructional areas related to accident and health insurance topics to meet the pre-licensing education requirements for insurance agents as prescribed by the North Carolina Department of Insurance - Agent Services Division. Topics include health, accidental death & dismemberment, HMO, personal accident, major medical, critical illness and disability. Programs must be approved by the NC DOI and provide information on qualified instructors. The course intent is to prepare students to take the NC Department of Insurance - Accident and Health Insurance license exams.

- **INS-3127: Claims Adjusting**
(This course is designed to align with NCCCS Curriculum Course INS 127)

This course is designed for instructional areas related to adjusters insurance topics to meet the pre-licensing education requirements for insurance agents as prescribed by the North Carolina Department of Insurance - Agent Services Division. Programs must be approved by the NC Department of Insurance and provide information on qualified instructors. Topics include property & casualty, crops, worker's compensation and public

lines. Programs must be approved by the NC Department of Insurance and provide information on qualified instructors. The course intent is to prepare students to take the NC Department of Insurance - Adjustor license exam.

- INS-3128: Medicare/Long-Term Insurance
(This course is designed to align with NCCCS Curriculum Course INS 128.)

This course is designed for instructional areas related to Medicare Supplement and Long-Term Care insurance topics to meet the pre-licensing education requirements for insurance agents as prescribed by the North Carolina Department of Insurance - Agent Services Division. Programs must be approved by the NC Department of Insurance and provide information on qualified instructors. Topics include Medicare supplements, advantage plan, Plan D, and long term care. The course intent is to prepare students to take the NC Department of Insurance - Medicare Supplement/Long-Term Care and Estate Planning Insurance license exams.

- INS-3310: Insurance: CE
This course is designed for instructional areas related to select topics to meet the continuing education requirements for licensed agents as prescribed by the North Carolina Department of Insurance-Agent Services Division.

- INS-3385: Insurance: Pre-Licensing
This course is designed for instructional areas related to select topics to meet the pre-licensing education requirements for insurance agents as prescribed by the North Carolina Department of Insurance-Agent Services Division.

Notes:

- INS-125: Risk Management (this Curriculum Course does not have a Continuing Education equivalency at this time).
This course introduces the fundamentals of risk management as it applies to individuals and businesses. Topics include risk and hazard recognition and measurement, risk analysis and the development of a risk management plan. Upon completion, students should be able to identify the daily managerial and organizational requirements of risk management.
- Insurance: Property & Casualty. Currently, there is no Curriculum Course for Property & Casualty; however, Property & Casualty can be taught in Continuing Education under INS-3385: Pre-Licensing, but it cannot be accepted into the RMI program area within Accounting and Finance.

Currently, several Community Colleges are offering insurance courses via their Continuing Education divisions. IIANC has offered to post on the IIANC website any such courses being taught in Continuing Education. Colleges send their course offerings to NCCCS, and then NCCCS sends them to IIANC for posting. The course offerings that have been shared with IIANC are listed below.

NEW Curriculum Courses: Accounting and Finance with a Risk Management and Insurance Program Area

Friday, August 18, 2017 was a BIG day for NCCCS and its partnership with IIANC. The State Board of Community Colleges (the governing board of the North Carolina Community College System) approved a realignment of the academic course offerings for the Accounting & Finance program. The new alignment provides the opportunity to offer academic courses for a program area in Risk Management and Insurance (RMI) within Accounting & Finance.

Beginning with Fall 2018, the following four INS courses (descriptions are above) can be counted as credit hours toward a certificate, diploma, or 2-year AAS degree in Accounting and Finance with a program area in Risk Management and Insurance: INS 121, INS 122, INS 127, and INS 128, if a community college chooses to offer the RMI program area.

The new academic realignment that includes the “Risk Management and Insurance” program area can be found at: http://www.ncccommunitycolleges.edu/sites/default/files/state-board/program/prog_06_accounting_and_finance_alignment_project_summary.pdf.

Fall 2018: INS Courses in Continuing Education at NC Community Colleges

The list below is comprised of those CCs providing continuing education RMI course information to NCCCS. It will be updated as more information is provided by NCCCS to IIANC.

QUESTIONS: All questions about the CC course offerings below should be directed to the specific CC’s contact person in the CC’s summary below.

CAPE FEAR COMMUNITY COLLEGE

** FALL 2018 COURSES **

College website: www.cfcc.edu
Insurance Program Contact Person: Phillip Brown
Contact Person email: pebrown59@cfcc.edu
Contact Person phone: 910-362-7319
Registration information/link: <https://www3.cfcc.edu/cesched/>

Course Schedule Information

Course ID: A3784
Course Name: Insurance Pre-licensing: Life
Begin Date: 9/11/18
End Date: 9/25/18
Day(s)/Hours: Tu / W / Th 6-9pm
Location: downtown, U294
Cost: \$75

Course Schedule Information

Course ID: A3783
Course Name: Insurance Pre-licensing: Accident/Sickness/Health
Begin Date: 10/16/18
End Date: 10/30/18
Day(s)/Hours: Tu / W / Th 6-9pm
Location: downtown, U294
Cost: \$75

Course Schedule Information

Course ID: A3785
Course Name: Insurance Pre-licensing: Property and Casualty
Begin Date: 9/19/18
End Date: 10/29/18
Day(s)/Hours: M & W 6-9:30pm
Location: downtown, U406
Cost: \$75

CENTRAL PIEDMONT COMMUNITY COLLEGE

College Website: www.cpcc.edu
Insurance Program Contact Person: Karen Cruz
Contact Person email: Karen.Cruz@cpcc.edu
Contact Person phone: 704-330-4223
Registration information/link: <http://www.cpcc.edu/cce>

**** FALL 2018 COURSES ****

Course Schedule Information

Course ID: INS 3385
Course Name: NC Property Insurance Agent (INX 7501-01)
Begin Date: 8/20/18
End Date: 8/22/18
Day(s) Hours: M-T-W 8:30 am - 5:30 pm
Location: Harris Campus, Bldg. 2, Room 2124
Cost: \$70

Course Schedule Information

Course ID: INS 3385
Course Name: NC Property Insurance Agent (INX 7501-02)
Begin Date: 9/10/18
End Date: 9/12/18
Day(s) Hours: M - Tu - W 6:30 pm - 9:30 pm
Location: Cato Campus
Cost: \$70

Course Schedule Information

Course ID: INS 3385
Course Name: NC Property Insurance Agent (INX 7501-03)
Begin Date: 10/5/18
End Date: 10/13/18
Day(s) Hours: F 5:30 pm - 9:30 pm + S 8:30 am - 5:30 pm
Location: Levine Campus, Matthews
Cost: \$70

CENTRAL PIEDMONT COMMUNITY COLLEGE - continued

Course Schedule Information

Course ID: INS 3385
Course Name: NC Casualty Insurance Agent (INX 7502-01)
Begin Date: 9/4/18
End Date: 9/6/18
Day(s) Hours: T - W - Th 8:30 am - 5:30 pm
Location: Harris Campus, Bldg. 2, Room 2124
Cost: \$70

Course Schedule Information

Course ID: INS 3385
Course Name: NC Casualty Insurance Agent (INX 7502-02)
Begin Date: 9/17/18
End Date: 9/20/18
Day(s) Hours: M - T - W - Th 6:30 pm - 9:30 pm
Location: Cato Campus
Cost: \$70

Course Schedule Information

Course ID: INS 3385
Course Name: NC Casualty Insurance Agent (INX 7502-03)
Begin Date: 10/26/18
End Date: 11/3/18
Day(s) Hours: F 5:30 pm - 9:30 pm
S 8:30 am - 5:30 pm
Location: Levine Campus, Matthews
Cost: \$70

Course Schedule Information

Course ID: INS 3385
Course Name: NC Life Insurance Agent (INX 7503-01)
Begin Date: 9/24/18
End Date: 9/26/18
Day(s) Hours: M - Tu - W 8:30 am - 5:30 pm
Location: Cato Campus
Cost: \$70

CENTRAL PIEDMONT COMMUNITY COLLEGE - continued

Course Schedule Information

Course ID: INS 3385
Course Name: NC Accident, Sickness & Health Insurance Agent
(INX 7504-01)
Begin Date: 10/15/18
End Date: 10/18/18
Day(s) Hours: M - Tu - W - Th 9:00 am - 4:00 pm
Location: Cato Campus
Cost: \$70

GUILFORD TECHNICAL COMMUNITY COLLEGE

**** FALL 2018 COURSES ****

College Website: www.gtcc.edu
Insurance Program Contact Person: Amy Eberle
Contact Person email: aleberle@gtcc.edu
Contact Person phone: 336-334-4822, ext. 53115

Course Schedule Information

Course ID: INS-3385-304
Course Name: Life, Accident & Health Insurance
Begin Date: 9/13
End Date: 9/23
Day(s) Hours: Th & F 6:00pm-10:00pm + Sa & Su 8:00am-5:00pm
Location: Jamestown Campus, Applied Technology Bldg., Rm. 329
Cost: Course registration fee is \$133 + book cost is
approximately \$81 = total cost is approximately \$214

Registration information/link: <https://www.gtcc.edu/academics/academic-programs/programs/workforce-development-corporate-training/life-accident-health-insurance.php>

https://conedreg.gtcc.edu/Default.aspx?section_name=INS-3385-304

GUILFORD TECHNICAL COMMUNITY COLLEGE - continued

Course Schedule Information

Course ID: INS-3385-306
Course Name: Life, Accident & Health Insurance
Begin Date: 11/8
End Date: 11/18
Day(s) Hours: Th & F 6:00pm-10:00pm + Sa & Su 8:00am-5:00pm
Location: Jamestown Campus, Applied Technology Bldg., Rm. 329
Cost: Course registration fee is \$133 + book cost is approximately \$81 = total cost is approximately \$214
Registration information/link: <https://www.gtcc.edu/academics/academic-programs/programs/workforce-development-corporate-training/life-accident-health-insurance.php>

https://conedreg.gtcc.edu/Default.aspx?section_name=INS-3385-306

Course Schedule Information

Course ID: INS-3385-223
Course Name: Medicare Pre-Licensing Exam Prep.
Begin Date: 8/23
End Date: 8/30
Day(s) Hours: Tu & Th 6:00pm-10:00pm
Location: Jamestown Campus, Applied Technology Bldg., Rm. 329
Cost: Course registration fee is \$78 + book cost is approximately \$41 = total cost is approximately \$119
Registration information/link: <https://www.gtcc.edu/academics/academic-programs/programs/workforce-development-corporate-training/medical-pre-licensing-exam-prep.php>

https://conedreg.gtcc.edu/Default.aspx?section_name=INS-3385-223

GUILFORD TECHNICAL COMMUNITY COLLEGE - continued

Course Schedule Information

Course ID: INS-3385-305
Course Name: Medicare Pre-Licensing Exam Prep.
Begin Date: 10/1
End Date: 10/8
Day(s) Hours: M & W 6:00pm-10:00pm
Location: Jamestown Campus, Applied Technology Bldg., Rm. 329
Cost: Course registration fee is \$78 + book cost is approximately \$41 = total cost is approximately \$119
Registration information/link: <https://www.gtcc.edu/academics/academic-programs/programs/workforce-development-corporate-training/medical-pre-licensing-exam-prep.php>

https://conedreg.gtcc.edu/Default.aspx?section_name=INS-3385-305

Course Schedule Information

Course ID: INS-3385-307
Course Name: Medicare Pre-Licensing Exam Prep.
Begin Date: 12/3
End Date: 12/10
Day(s) Hours: M & W 6:00pm-10:00pm
Location: Jamestown Campus, Applied Technology Bldg., Rm. 329
Cost: Course registration fee is \$78 + book cost is approximately \$41 = total cost is approximately \$119
Registration information/link: <https://www.gtcc.edu/academics/academic-programs/programs/workforce-development-corporate-training/medical-pre-licensing-exam-prep.php>

https://conedreg.gtcc.edu/Default.aspx?section_name=INS-3385-307

GUILFORD TECHNICAL COMMUNITY COLLEGE - continued

Course Schedule Information

Course ID: INS-3385-303
Course Name: Property & Casualty Insurance
Begin Date: 9/10
End Date: 11/15
Day(s) Hours: M & Th 6:00pm-9:30pm
Location: Jamestown Campus, Applied Technology Bldg., Rm. 329
Cost: Course registration fee is \$188 + book cost is approximately \$122 = total cost is approximately \$310
Registration information/link: <https://www.gtcc.edu/academics/academic-programs/programs/workforce-development-corporate-training/property-casualty-insurance.php>

https://conedreg.gtcc.edu/Default.aspx?section_name=INS-3385-303

PITT COMMUNITY COLLEGE

**** FALL 2018 COURSES ****

College Website: www.pittcc.edu
Insurance Program Contact Person: Wendy Dunbar
Contact Person email: wdunbar@email.pittcc.edu
Contact Person phone: 252-493-7528
Registration information/link: <https://pittcc.edu/community/continuing-education/course-schedules/insurance-agent/#pre-adju>

Pitt CC offers seven (7) different online insurance courses.

- Property & Casualty Pre-Licensing
- Life & Health Pre-Licensing
- Property & Casualty Adjusters Pre-Licensing
- North Carolina Medicare Supplement/Long Term Care
- Property
- Casualty
- Life

See the information web link above.

SURRY COMMUNITY COLLEGE

**** FALL 2018 COURSES ****

The Property and Casualty Insurance Pre-Licensing course, in cooperation with the Independent Insurance Agents of North Carolina, offers students all the tools and information necessary to take and pass the North Carolina State Examination to become a Licensed Property and Casualty Insurance Agent.

The class will be held Sept. 11 through Oct. 16 on Tuesdays, Wednesdays, and Thursdays from 6 to 9 p.m. on the Dobson campus. Advance registration and payment of \$127 for tuition are required. The tuition cost does not cover the \$50 course textbook or the additional costs of becoming a licensed Property and Casualty agent. Tuition assistance may be available for those who qualify.

“Surry’s class, and the exciting career opportunities that follow, is best suited for those with excellent communication skills, motivation to succeed, and a love for working with and helping others,” the school said in announcing the course. “In the insurance industry, one has the opportunity to interact with many other people in the community and provide them with peace of mind and financial protection in the face of unfortunate circumstances such as natural disasters and car accidents.”

Call 336-386-3618 for registration and additional information.

WAYNE COMMUNITY COLLEGE

** FALL 2018 COURSES **

College Website: www.waynecc.edu/continuing-ed
Insurance Program Contact Person: Monica Miller
Contact Person email: mdedwards@waynecc.edu
Contact Person phone: 919-739-6933
Registration information/link: <http://www.waynecc.edu/continuing-ed/insurance-pre-licensing-education-courses/>

Course Schedule Information

Course ID: 72496
Course Name: Property and Casualty Insurance
Begin Date: September 7, 2018
End Date: September 29, 2018
Day(s)/Hours: Fridays: 6:00 p.m. - 9:00 p.m.
and Saturdays: 8:00 a.m. – 5:00 p.m.
Location: Wayne Learning Center Building, Room 217
Cost: \$125

Course Schedule Information

Course ID: 73018
Course Name: Life and Health Insurance
Begin Date: October 5, 2018
End Date: October 27, 2018
Day(s)/Hours: Fridays: 6:00 p.m. - 9:00 p.m.
and Saturdays: 8:00 a.m. - 5:00 p.m.
Location: Wayne Learning Center Building, Room 217
Cost: \$125