



# InsurAcademy

## Virtual Learning Journey

The InsurAcademy Learning Journey is **completely virtual** with a live instructor, allowing you to participate from any location!



### Pre-Licensing

Designed to educate and prepare students according to North Carolina's 40-hour curriculum requirement set by the Department of Insurance. This comprehensive training ensures students gain the necessary knowledge and skills before taking state exams. Additionally, there is a one-week exam completion period.

# 01



### New Hire Vocational Training

Provides essential foundational knowledge on the most important topics pertaining to becoming an agent at an independent insurance agency including workflow and efficiency skills, common technology seen in agencies, ethical client relationship training, regulatory/errors and omissions training, and more!

# 02



### Agent Development Program

Provides a robust and tailored learning experience for new agents and those seeking professional advancement with a customized Learning Management System, an extensive and diverse learning library, support and career development, progress tracking and reporting, and more!

# 03



### Mentor Program

Crafted to provide new account managers with personalized guidance and the resources necessary to excel in their career. The mentor program includes expert industry knowledge, one-on-one mentorship, soft skills development, community and networking, and more!

# 04