



Taylor W. Mills

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LICENSED INSURANCE PROFESSIONAL

As a former pastor with 23 years of experience, I'm now seeking a career in insurance. I'm eager to bring my skills in relationship building, empathy, and clear communication to drive sales and truly meet client needs.

KEY COMPETENCIES

Client Relationship Management	Persuasive Communication	Continuous Learning
Sales Acumen	Ethics & Compliance	Stakeholder Management
Needs Assessment & Problem Solving	Data & Technology Proficiency	Strategic Outreach & Prospecting

PROFESSIONAL EXPERIENCE

Senior Pastor	United Methodist Church (NC Conference)	2001 - 2024
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- **Client Relationship Management & Trust Building:** Cultivated long-term, trusting relationships by anticipating diverse needs and providing crucial support during critical life events and crises.
- **Needs Assessment & Problem Solving:** Assessed complex challenges, identified underlying needs, and delivered practical guidance and solutions, including during sensitive life transitions.
- **Persuasive Communication & Sales Acumen:** Mastered persuasive communication through speaking and writing, consistently driving engagement and measurable action, directly applicable to explaining complex insurance products.
- **Ethical Conduct & Compliance:** Maintained exemplary ethical conduct in a public-facing role, adhering strictly to regulations and handling confidential information with utmost discretion.
- **NC Communities Served:** Williamston, Raleigh, Durham, Beaufort, Southport

Writer (Contract)	United Methodist Publishing House	2017 - 2024
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- Authored numerous publications, demonstrating the ability to explain complex topics clearly and concisely, vital for articulating policy details.
- Honed strong writing and editing skills crucial for compelling proposals and client documentation.
- Consistently delivered projects on time and exceeded expectations, showcasing reliability for managing client accounts and sales pipelines.

EDUCATION

InsurAcademy, Independent Insurance Agents of North Carolina	2025
Certificate in Nonprofit Management, Duke University	2025
Certificates in Data Analytics, Business Intelligence, Project Management, Google	2025
Master of Divinity, Duke Divinity School	2001
Bachelor of Science in Applied Communication, Appalachian State University	1998